

**ADVANCING THE COMMON GOOD**

**LIVE UNITED**

**United  
Way**



**United Way of  
Delaware County**



## MISSION STATEMENT

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**THE MISSION OF UNITED WAY OF DELAWARE COUNTY  
IS TO UNITE AND MOBILIZE COMMUNITY RESOURCES  
THAT WILL SUSTAIN IMPROVEMENT IN THE LIVES  
OF INDIVIDUALS IN DELAWARE COUNTY.**

OUR VALUES: INTEGRITY | IMPACT | VOLUNTEERISM | INCLUSIVENESS | LEADERSHIP

## ADVANCING THE COMMON GOOD

United Way of Delaware County knows that when we reach out a hand to one, we can influence the condition of all. Working together, through United Way, we can advance the common good, creating opportunities for a better life for everyone throughout Delaware County, Ohio.

## EDUCATION | INCOME | HEALTH | ESSENTIAL SERVICES

There are basic things that we all need for a good life: a quality education that leads to a stable job, income that can support a family through retirement, and good health.

UNITED WAY IS FOCUSED ON THE BUILDING BLOCKS FOR A BETTER LIFE:

**Education** - Helping Children and Youth Achieve Their Potential

**Income** - Promoting Financial Stability and Independence

**Health** - Increasing Access to Physical and Mental Health Services

**Essential Services** - Responding to Basic or Critical Needs and Providing Information & Referral





## A WORD FROM OUR BOARD CHAIR.

What exactly does it mean to LIVE UNITED? It can mean a lot of things – for some, it means GIVING through a workplace campaign. For others, it might mean ADVOCATING for those in need. And still others may LIVE UNITED through VOLUNTEER opportunities. Whatever way you choose, tell us about your experience. Visit our website and send us your stories.

I have seen firsthand how important it is for Delaware County to have a strong and thriving United Way. Each year, this organization makes a lasting and positive impact on thousands of lives right here in our communities. but this doesn't happen by accident. This lasting change is only made possible because of all of the caring people coming together for the greater good.

One of the keys to our campaign continues to be harnessing dollars contributed by employees who live in Delaware County but work in another county. During campaign 2008, as we have done in past years and will continue to do, we use the important message of **"Live Here? Give Here!"**. Throughout the year, we urge the growing number of individuals who make their home here but work elsewhere to direct their pledges to their home community -- to LIVE UNITED in Delaware County.

Over the next year, we need you to stay with us – extraordinary times call for extraordinary generosity. There is much to be done to advance the common good in Delaware County. Our funding partners are experiencing substantial increases in the demand for services. It is time for us to come together and help the people who are affected the most as a result of the current economy. Giving to the United Way remains a preferred vehicle to provide lasting positive change in our communities. Overall, giving may be down but we will continue our work to raise funds throughout the year.

During the past year, the Board of Directors worked on updating the strategic plan for our organization. We have reviewed the environment in which we are working, documenting our present situation and developing a vision statement for where we would like to see the organization in the next 5 years. This vision includes: 1) aggressive fund-raising to match the increasing demand for services, 2) a plan to increase awareness and visibility of our United Way among Delaware County residents, 3) a more inclusive approach to the annual campaign through the development of a campaign cabinet and 4) moving toward a model of funding and fund-raising that seeks multi-year commitments from donors and enables the United Way to make longer-term commitments to our agency partners while continuing to focus funding on the greatest needs. We believe that these strategic initiatives will ultimately allow us to improve our effectiveness, reduce our costs and direct even more resources to community needs.

2009 is bringing challenges beyond what we have experienced in some time. But we know this coming year will also bring new opportunities as well. Thank you for your support during this past year. We look forward to your continuing support so we can create lasting change and truly advance the common good for all—to experience a community that knows what it means to LIVE UNITED.

*Steve Karlock*  
 BOARD CHAIR  
 UNITED WAY OF DELAWARE COUNTY



**“GIVING TO THE UNITED WAY REMAINS A PREFERRED VEHICLE TO PROVIDE  
LASTING POSITIVE CHANGE IN OUR COMMUNITIES.”**

**STEVE GARLOCK, BOARD CHAIR**  
PRESIDENT, GRADY MEMORIAL HOSPITAL – OHIOHEALTH



# THANKS

**TO YOUR GENEROUS GIFTS UNITED WAY SUPPORTED PROGRAMS AND SERVICES AT THESE FUNDING PARTNERS DURING 2008.**

**ALLOCATIONS TOTALING \$2,340,548 MADE POSSIBLE PROGRAMS THAT CREATED POSITIVE, SUSTAINED CHANGES IN PEOPLES' LIVES.**

**COMMUNITY IMPACT TEAM MEMBERS – SPECIALLY TRAINED BUSINESS AND COMMUNITY VOLUNTEERS - INVEST DONOR DOLLARS IN LOCAL AGENCIES AND SERVICES AND MONITOR RESULTS TO ENSURE MONIES ARE USED WISELY.**

## 2008 FUNDING PARTNERS

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**Action for Children** – \$108,917 for services to increase access to quality child care, information and referral.

**American Red Cross, Delaware County Chapter** – \$255,169 for disaster preparedness and response, health and safety education and training, financial assistance for emergency food, clothing and shelter.

**Big Brothers Big Sisters of Central Ohio** – \$105,000 for youth mentoring programs.

**Boy Scouts of America, Simon Kenton Council** – \$50,000 for youth programs that develop assets of tolerance, conflict resolution and acceptance of diversity.

**Central Ohio Mental Health Center** – \$9,000 for transportation assistance for clients to physician and counselor appointments.

**Community Action Organization of Delaware, Madison & Union Counties** – \$38,719 for programs that support self-sufficiency, including free earned income tax credit counseling, and filing.

**Concord Counseling** – \$20,986 for senior transportation to medical appointments.

**Council for Older Adults** – \$84,136 for home delivered meals for physically or mentally disabled persons under 60 years of age.

**Delaware General Health District's Childhood Obesity Initiative** – \$66,521 for education and prevention programs to increase knowledge and change behavior for improved health.

**Delaware Speech & Hearing Center** – \$220,356 for speech, language and hearing programs including screening, assessment and treatment.

**Directions for Youth & Families** – \$113,145 for home-based family outreach programs providing substance abuse counseling to youth and their families.

**Friends of Delaware County Court Appointed Special Advocates** – \$15,000 for court advocacy for abused and neglected children.

**Girl Scouts of Ohio's Heartland Council** – \$45,000 for youth programs that develop assets of tolerance, conflict resolution, and acceptance of diversity.

## 2008 FUNDING PARTNERS CONTINUED

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**HelpLine of Delaware & Morrow Counties** – \$173,682 for violence prevention and education, 2-1-1 crisis intervention and Information and Referral phone line.

**Heritage Day Health Centers** – \$40,000 for adult day care programs.

**The Legal Aid Society** – \$18,941 for emergency legal assistance to help clients become more self-sufficient.

**Liberty Community Center** – \$291,500 for educational day care programs for at-risk children.

**Marion Shelter Program** – \$35,000 for 90-day homeless shelters for both men and families providing basic necessities as well as educational and community resources.

**Maryhaven** – \$21,613 for outpatient alcohol and other drugs assessment and counseling.

**People In Need** – \$238,760 for emergency, temporary financial assistance for housing, utilities, medications and food.

**Recovery & Prevention Resources of Delaware and Morrow Counties** – \$82,638 for support and education groups for elementary and middle school children identified as high-risk due to substance abuse within their families. Adolescent intervention treatment services for substance abuse.

**Salvation Army** – \$81,000 for transitional housing, increased access to affordable housing, and partnering with other organizations to build a continuum of housing options to meet varying needs.

**Senior Citizens Inc. of Delaware County** – \$38,700 for learning and development opportunities to help senior citizens keep stimulated and active in their community.

**Senior Services for Independent Living** – \$96,000 for personal care, homemaker services, transportation, and programs aimed at helping senior citizens remain living independently in their own homes.

**Turning Point** – \$90,766 for shelter, crisis hot line, advocacy, support groups, and information and referral for victims of domestic violence.

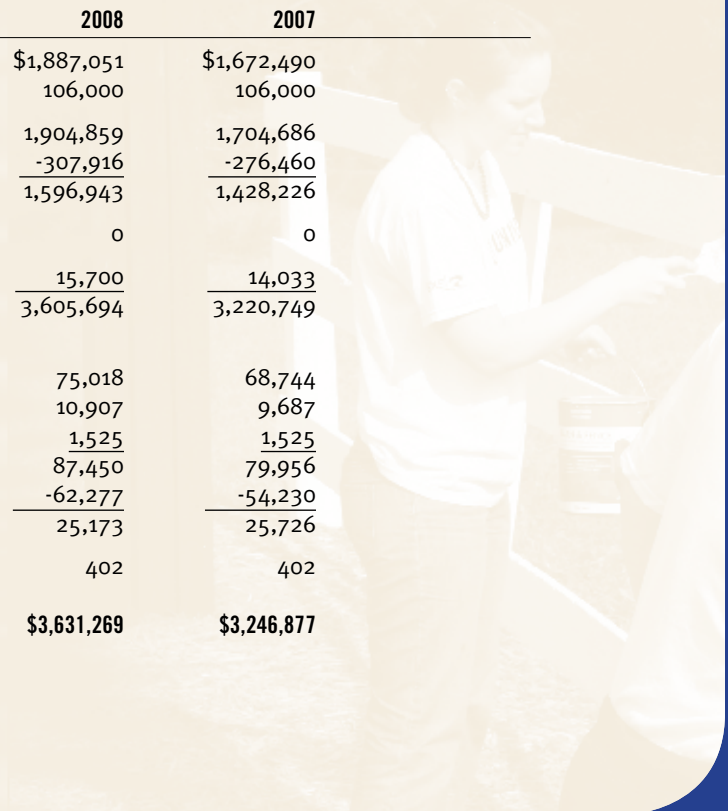
IN 2008, OUR FUNDING PARTNERS DIRECTLY  
**ASSISTED A MULTITUDE OF**  
**DELAWARE COUNTY RESIDENTS**



## UNITED WAY OF DELAWARE COUNTY INC. | STATEMENTS OF FINANCIAL POSITION

### JUNE 30, 2008 AND 2007

ASSETS	2008	2007
Cash	\$1,887,051	\$1,672,490
Cash - Endowment	106,000	106,000
Pledges Receivable	1,904,859	1,704,686
Less allowance for uncollectible pledges	<u>-307,916</u>	<u>-276,460</u>
Pledges receivable - net	1,596,943	1,428,226
Other Receivables	0	0
Prepaid Expenses	<u>15,700</u>	<u>14,033</u>
Total current assets	3,605,694	3,220,749
Property - At cost		
Office equipment	75,018	68,744
Furniture and fixtures	10,907	9,687
Leasehold improvements	<u>1,525</u>	<u>1,525</u>
Total	87,450	79,956
Less accumulated depreciation	<u>-62,277</u>	<u>-54,230</u>
Property - net	25,173	25,726
Deposits	402	402
<b>Total</b>	<b>\$3,631,269</b>	<b>\$3,246,877</b>



## UNITED WAY OF DELAWARE COUNTY INC. | STATEMENTS OF FINANCIAL POSITION

### JUNE 30, 2008 AND 2007

LIABILITIES AND FUND BALANCE	2008	2007
Amounts Due Other Counties and Non-United Way Agencies	\$347,625	\$183,116
Accounts Payable	10,153	22,375
Accrued Expenses:		
Payroll	6,579	4,066
Vacation pay	21,475	15,944
Accrued and withheld payroll taxes	12,427	7,655
Accrued retirement plan contributions	<u>3,853</u>	<u>7,776</u>
Total	44,334	35,441
Agency Allocations Payable	<u>2,425,973</u>	<u>2,295,029</u>
Total current liabilities	2,828,085	2,535,961
Net Assets:		
Unrestricted - restated	-868,115	-753,953
Temporarily restricted	<u>1,565,299</u>	<u>1,358,869</u>
Subtotal	697,184	604,916
Permanently restricted	<u>106,000</u>	<u>106,000</u>
Total net assets (deficit)	803,184	710,916
<b>Total</b>	<b>\$3,631,269</b>	<b>\$3,246,877</b>

## UNITED WAY OF DELAWARE COUNTY INC. | STATEMENTS OF FINANCIAL POSITION

### STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2008

	Unrestricted	Temporarily Restricted	Total
<b>REVENUES:</b>			
Campaign revenues:			
Campaign contribution	\$0	\$3,728,403	\$3,728,403
Less donor designations:			
Non-United Way agencies	0	-372,871	-372,871
Other agencies	0	-17,018	-17,018
Less estimated uncollectible pledges	0	-307,916	-307,916
Total campaign revenue - net	0	3,030,598	3,030,598
Other revenue:			
Bequest	0	0	0
Other - special program	0	0	0
Investment income	66,073	0	66,073
Sublease rent	2,430	0	2,430
Fundraising sponsors	10,408	0	10,408
Total other revenue	78,911	0	78,911
Net assets released from restrictions	2,824,168	-2,824,168	0
Total revenue	2,903,079	206,430	3,109,509
<b>EXPENSES:</b>			
Program services	2,497,678	0	2,497,678
Management and general	324,852	0	324,852
Fundraising	194,711	0	194,711
Total Expenses	3,017,241	0	3,017,241
Change in Net Assets	-114,162	206,430	92,268
Net Assets - Beginning	-753,953	1,358,869	604,916
Net Assets - Ending	\$-868,115	\$1,565,299	\$697,184

# UNITED WAY OF DELAWARE COUNTY INC. | STATEMENTS OF FINANCIAL POSITION

## STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2007

	Unrestricted	Temporarily Restricted	Total
<b>REVENUES:</b>			
Campaign revenues:			
Campaign contribution	\$0	\$3,177,313	\$3,177,313
Less donor designations:			
Non-United Way agencies	0	-164,680	-164,680
Other agencies	0	-18,436	-18,436
Less estimated uncollectible pledges	0	-276,460	-276,460
Total campaign revenue - net	0	2,717,737	2,717,737
Other revenue:			
Bequest	3,233	0	3,233
Other - special program	0	30,000	30,000
Investment income	62,717	0	62,717
Sublease rent	4,513	0	4,513
Fundraising sponsors	10,017	0	10,017
Total other revenue	80,480	30,000	110,480
Net assets released from restrictions	2,676,357	-2,676,357	0
Total revenue	2,756,837	71,380	2,828,217
<b>EXPENSES:</b>			
Program services	2,364,131	0	2,364,131
Management and general	288,840	0	288,840
Fundraising	164,324	0	164,324
Total Expenses	2,817,295	0	2,817,295
Change in Net Assets	-60,458	71,380	10,922
Net Assets - Beginning	-693,495	1,287,489	593,994
Net Assets - Ending	\$-753,953	\$1,358,869	\$604,916



MEL MEYERS, PRESIDENT AND CEO, BRY-AIR INC. & LINDA GEDDIS, BRY-AIR INC. WE LIVE UNITED BECAUSE WE GIVE, ADVOCATE AND VOLUNTEER IN OUR COMMUNITY.

## PACESETTERS

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AMERICAN FAMILY INSURANCE  
ASSOCIATED HYGIENIC PRODUCTS  
THE DELAWARE COUNTY BANK & TRUST COMPANY  
EXEL  
TARGET #1236 POLARIS  
V & P HYDRAULIC PRODUCTS LLC

## CORPORATE GIVING AWARDS

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GREIF INC.  
BRY-AIR INC.  
V & P HYDRAULIC PRODUCTS LLC  
J.C. PENNEY #2801 POLARIS  
OHASHI TECHNICA USA INC.  
PPG INDUSTRIES INC.

## EMPLOYEE PER CAPITA GIVING AWARDS

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ROCKWELL AUTOMATION  
GREIF INC.  
BRY-AIR INC.  
MACY'S STORE #52 POLARIS  
GILBANE BUILDING COMPANY

# THANK YOU TO THESE COMPANIES AND THEIR EMPLOYEES FOR SUPPORTING THE 2008 CAMPAIGN

ABB Inc.	Consolidated Electric Cooperative Inc.	Gibane Building Company	Malcolm Pirnie Inc.	Robinson Funeral Home
Abbott Laboratories	Costco Wholesale	Girl Scouts of Ohio's Heartland	Marshalls	Roche Diagnostics
Action for Children	Council for Older Adults of Delaware County	Gordon Food Service Inc.	McGraw Hill	Rockwell Automation
Advance Auto Parts	CS Graphics	Grady Memorial Hospital OhioHealth	Medco Health	Scholastic Book Fairs
Advanced Industrial Services	Debolt Dairy	Grange Insurance	Meijer #143 Lewis Center	Senior Services for Independent Living
Aetna	Delaware Area Career Center	Greif Inc.	Meijer #181 Westerville	Siemens
Alcatel-Lucent	Delaware City Schools	HelpLine of Delaware & Morrow Counties	Merrill Lynch	State Farm
American Electric Power	Delaware County	Heritage Day Health Centers	Methodist Theological School in Ohio	Sunbury Veterinary Clinic
American Family Insurance	The Delaware County Bank & Trust Company	Home Savings and Loan Company	MetLife Foundation	Target Store #666 Dublin
American Red Cross - Delaware County Chapter	Delaware County District Library	Honda of America Mfg. Inc.	Mettler-Toledo Inc.	Target Store #1236 Polaris
American Showa Inc.	Delaware Court Healthcare Center	Honda Transmission Mfg. Honeywell	Microsoft	TJ Maxx
Ashland Inc.	Delaware Lanes Inc.	HSBC	Monro Muffler Brake & Service	Tracewell Systems
Associated Hygienic Products	Delaware Morrow Mental Health & Recovery	The Huntington National Bank	Morgan Stanley	TransCanada
AT&T	Services Board	IBM	Motorola	Transportation Research Center Inc.
Bank of America	Delaware Speech & Hearing Center	International Paper Company	National City Bank	Travelers Insurance
Barton Malow Company	DeVore-Snyder Funeral Home	JC Penney #2801 Polaris	National Lime & Stone Company	Tri-Jeisel Properties Inc.
Best Buy #156 Dublin	Directions for Youth & Families	Johnson & Johnson	Nationwide	Turning Point
Best Buy #570 Polaris	E. I. DuPont	JP Morgan Chase & Company	Nectar Candy Company Inc.	Underwriters Laboratories
Big Brothers Big Sisters of Central Ohio	EDS	JTW Properties Ltd.	New York Life	Unisys
Big Walnut Local School District	Educational Service Center of Central Ohio	Kohl's #328 Lewis Center	Insurance Company	United Health Group
Boehringer Ingelheim Corporation	Eli Lilly and Company	Kokosing Construction Company Inc.	North American Bus Industries Inc.	United Parcel Service
Brookshire Banquet LLC	EMBARQ	Kroger #272 Delaware	Northern Enterprises	United Way of Delaware County
Bry-Air Inc.	Emerson Network Power - Liebert	Kroger #804 Delaware	Oberfield's Inc.	US Bank
Buckeye Valley Local Schools	Exel	Kroger #839 Polaris	Ohashi Technica USA Inc.	V&P Hydraulic Products LLC
Buehler's Food Market Inc.	Federal Express	Kroger #847 Westerville	The Ohio State University	Volvo Parts North America
Bun's Restaurant	Fidelity Federal Savings & Loan Association	Kroger #857 Delaware	Ohio Wesleyan University	Von Maur
Byers Auto	FirstMerit Bank	Kroger #898 Powell	Olentangy Local School District	Wal-Mart #1990 Delaware
Camp Dresser McKee	Floyd Browne Group	The Kroger Company Great Lakes Distribution Center	Optek	Wal-Mart #2725 Lewis Center
Cardinal Health	Gap Inc.	LabCorp	PPG Industries Inc.	WellPoint
Carriage Towne	Giant Eagle #6503	Liberty Community Center	Park National Bank	Wells Fargo
Cingular Wireless	Giant Eagle #6507 Westerville	Lincoln National Life Insurance Company	Pfizer Inc.	Westfield Insurance Company
Circuit City #3572 Polaris	Giant Eagle #6527 Powell	Lowe's #711 Polaris	Preservation Parks of Delaware County	Whiteside Manufacturing Company Inc.
Citigroup		Lowe's #755 Dublin	The Principal Financial Group	Wolf, Rogers, Dickey & Company
City of Delaware		Luvata	Qwest	Wyandot Inc.
City of Powell		Macy's #52 Polaris	Rabbit-Quick Inc.	Xerox
Columbia Gas of Ohio Inc.			Recovery & Prevention Resources of Delaware and Morrow Counties	YMCA of Central Ohio Liberty Township/Powell
Columbus Foam Products				
Columbus Zoo & Aquarium				
Constellation Energy				

## THE TOCQUEVILLE SOCIETY

Liberty, equality, fraternity and the spirit of neighbor helping neighbor inspired philanthropist Alexis de Tocqueville. United Way recognizes Leadership Giving in honor to his name.

**\$25,000 - \$49,999 | ORDRE DE LIBERTÉ**  
**DOUGLAS C. AND SALLY K. ROBINETTE**

**\$10,000 - \$24,999 | MEMBRES DE LA SOCIÉTÉ**

**MARK AND JULIE BERGSTEDT**

**JOHN L. CARTER**

**WILLIAM AND SHIRLEY CORNELLY**

**STEVEN AND JANET GARLOCK**

**HARRY HALLOWELL**

**MICHAEL C. KELLER**

**DONALD R. AND REBECCA L. KIMBLE, JR.**

**JAMES LYSKI**

**GARY AND CATHY MARTZ**

**MARK AND MARIA PIZZI**

**FRANCIS AND MARY ANN SIMPSON**

**MARK R. THRESHER**

**RICHARD M. AND DEBORAH A. WAGGONER**

**CARLY WILTSHIRE**

**2 ANONYMOUS DONORS**

**GIFTS OF \$5,000 - \$9,999 | LEADERSHIP GIVERS**

T. Anthony Applegate

David and Denise Arango

James D. Benson

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William J. Burke

Mark W. Bursinger

Lynda M. Butler

Joseph Centanni

Robert O. Cline

James N. Coe

Alan Demers and

Marilyn McClure-Demers

Carol Dove

Franklin Foundation

Peter F. Frenzer

Michael Gasser

Archie and Bonita Griffin

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Shelley Brazeau Temple

Kristie F. Van Pelt

Robert J. Woodward, Jr.

David and Colrain Zuppo

1 Anonymous Donor



**MARK BERGSTEDT: COMMUNITY VOLUNTEER  
 I LIVE UNITED BY: BEING A BOARD MEMBER,  
 TOCQUEVILLE SOCIETY DONOR, AND  
 CAMPAIGN CHAIR FOR UNITED WAY  
 OF DELAWARE COUNTY.**

**GIFTS OF \$2,500 - \$4,999**

John A. Aman, Jr.  
Kimberly A. Bedzyk  
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Jeffrey M. Botti  
Mike and Kim Brown  
Christopher and  
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Todd and Jennifer Christian  
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Rebecca Swoager  
Kay Monroe Townsend  
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Margaret M. Williams  
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2 Anonymous Donors

**GIFTS OF \$1,000 - \$2,499**

Richard B. Ainsworth  
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Denise Alvis  
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Troy Anderson  
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Joseph Fontes  
Lara A. Forsman  
Jay Fry and  
Fara Waugh

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Lori Dance Govekar  
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Jennifer M. Hanley  
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William and Alicia Nolan  
William R. and  
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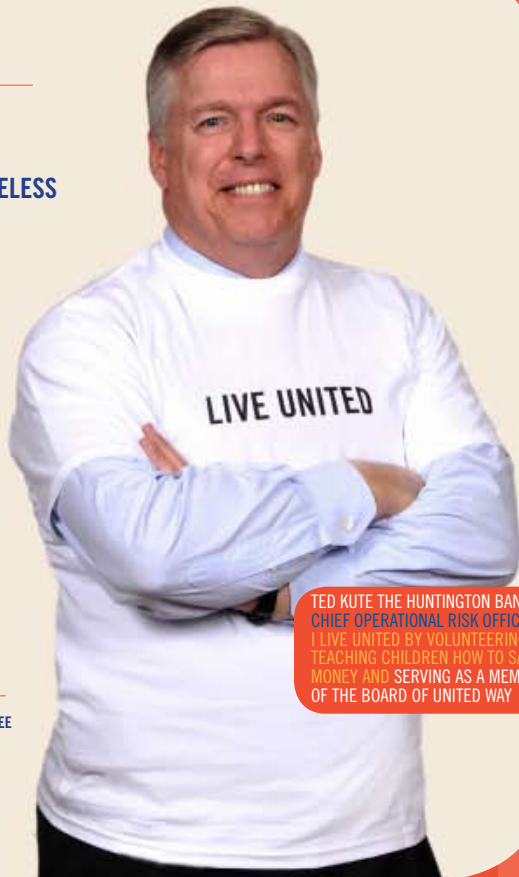
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**JOIN HANDS. OPEN YOUR HEART.**

LEND YOUR MUSCLE. FIND YOUR VOICE.

**THINK OF WE BEFORE ME.**

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