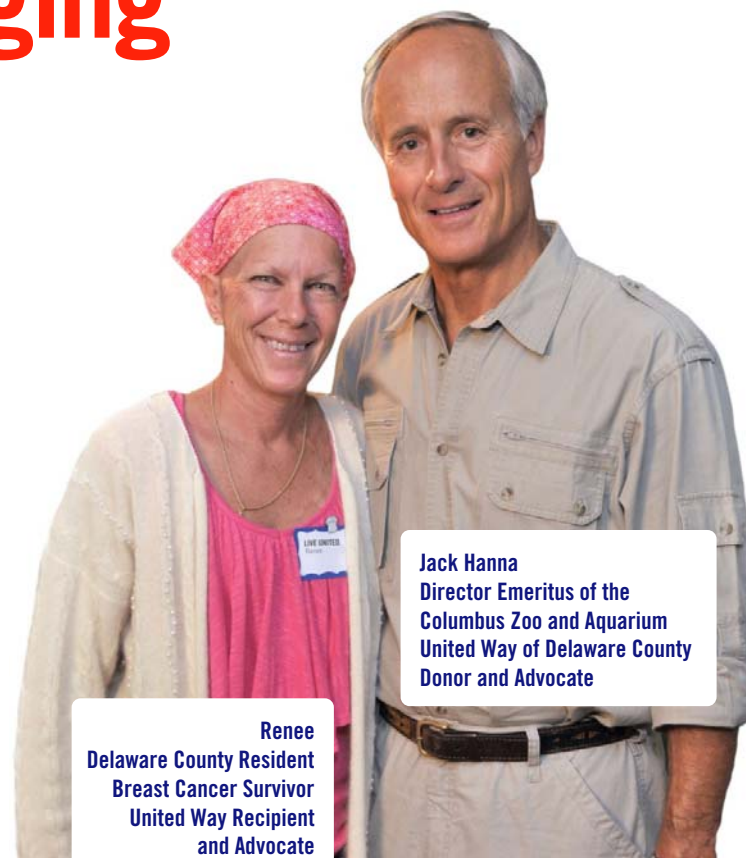




United Way
of Delaware County

2009 ANNUAL REPORT

**Your gifts are changing
lives throughout
Delaware County!**



Renee
Delaware County Resident
Breast Cancer Survivor
United Way Recipient
and Advocate

Jack Hanna
Director Emeritus of the
Columbus Zoo and Aquarium
United Way of Delaware County
Donor and Advocate

www.LiveUnitedDelawareCounty.org



MISSION STATEMENT

The mission of United Way of Delaware County is to unite and mobilize community resources that will sustain improvement in the lives of individuals in Delaware County.

THANK YOU

Volunteers are often the lifeblood of a non-profit, helping to ensure successful implementation of fundraising, policy-making, resource allocation, community service and outreach. United Way of Delaware County makes full use of volunteers. In 2009, the Delaware County community benefited from the time and talents of 376 volunteers. These volunteers donated an average of 12 hours each throughout the year, for a one-year total of 4,512 volunteer hours of service.

According to United Way Worldwide, the current hourly rate for volunteers is estimated at \$20.25, equating to a \$97,100 value in the volunteer time and services donated to United Way of Delaware County – in one year alone!

On behalf of the United Way of Delaware County staff and numerous others who benefitted from these volunteers, **THANK YOU** to the 376 individuals for their selfless dedication to improving lives and enriching Delaware County. May they never forget how much they are appreciated and the deep extent to which they have made a difference in others' lives.

UWDC Volunteers include:

- Board of Directors
- Campaign Cabinet
- Loaned Executives
- Internal Campaign Committee Volunteers & Workplace Champions
- Community Impact Team members
- Community Care Day workers





20 partner agencies provided 35 programs to individuals and families throughout Delaware County – helping to change lives and improve Delaware County.

Action for Children - \$100,558 for referrals to affordable child care, technical assistance, and the Family Resource Center.

American Red Cross, Delaware County Chapter - \$226,653 for disaster services, health/safety services, armed services emergency assistance, and blood services.

Big Brothers Big Sisters Association of Central Ohio - \$82,225 for youth mentoring.

Boy Scouts of America, Simon Kenton Council - \$19,578 for youth development.

Central Ohio Mental Health Center - \$7,048 for transportation to counseling/therapy appointments.

Community Action Organization - \$34,392 for tax preparation assistance for low-income wage earners.

Concord Counseling - \$16,434 for transportation for senior citizens to medical appointments and other errands.

Council for Older Adults-Home-Delivered Meals - \$84,136 for meals delivered to homebound ill or disabled residents under the age of 60.

Delaware Speech & Hearing Center - \$163,932 for speech, language pathology and audiology services for all ages.

Girl Scouts-Ohio's Heartland - \$35,239 for youth development.

HelpLine of Delaware & Morrow Counties - \$154,184 for information and referral services, the Connections Volunteer Center, and violence prevention.

Heritage Day Health Centers - \$31,324 for adult day care services.

Legal Aid Society - \$16,824 for civil legal assistance to low-income persons.

Liberty Community Center - \$268,180 for early childhood day care.

Marion Shelter - \$31,088 for homeless shelters/programming for Delaware County persons.

Maryhaven - \$46,613 to provide substance abuse counseling and treatment.

People in Need - \$237,802 for emergency assistance and food pantry.

Salvation Army - \$47,769 to support transitional housing programs.

Senior Services for Independent Living - \$75,177 for independent living assistance.

Turning Point - \$80,534 for advocacy services and assistance for victims of domestic violence.





United Way of Delaware County, Inc.
Statements of Financial Position
June 30, 2010 and 2009

<u>Assets</u>	<u>2010</u>	<u>2009</u>
Current assets:		
Cash	\$ 878,196	1,505,687
Investments	768,916	-
Pledges receivable, net	1,612,156	1,355,183
Prepaid expenses	<u>3,205</u>	<u>8,806</u>
Total current assets	3,262,473	2,869,676
Property and equipment, net	27,285	25,952
Other assets:		
Endowment cash	106,000	106,000
Deposits	<u>402</u>	<u>402</u>
Total other assets	<u>106,402</u>	<u>106,402</u>
	<u>\$ 3,396,160</u>	<u>3,002,030</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable	33,914	5,980
Due other counties and non United Way affiliates	341,279	370,298
Accrued expenses	10,754	26,611
Agency allocations	<u>2,209,669</u>	<u>1,914,472</u>
Total current liabilities	<u>2,595,616</u>	<u>2,317,361</u>
Net assets:		
Unrestricted	(822,756)	(704,536)
Temporarily restricted	1,517,300	1,283,205
Permanently restricted	<u>106,000</u>	<u>106,000</u>
Total net assets	<u>800,544</u>	<u>684,669</u>
	<u>\$ 3,396,160</u>	<u>3,002,030</u>



United Way of Delaware County, Inc.
Statements of Activities
For the Years Ended June 30, 2010 and 2009

	2010			2009		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Revenues:						
Campaign:						
Contributions	\$ -	3,475,176	3,475,176	-	3,120,938	3,120,938
Less non-United Way agencies	-	(351,679)	(351,679)	-	(357,366)	(357,366)
Less other United Way agencies	-	(18,819)	(18,819)	-	(18,460)	(18,460)
Less uncollectible pledges	-	(263,305)	(263,305)	-	(376,559)	(376,559)
Net campaign revenue	-	2,841,373	2,841,373	-	2,368,553	2,368,553
Investment earnings	17,366	-	17,366	24,441	-	24,441
Net unrealized gain	5,578	-	5,578	-	-	-
Fund raising sponsors	5,241	-	5,241	10,065	-	10,065
Net realized gain	438	-	438	-	-	-
Other	2,430	-	2,430	2,025	-	2,025
Net assets released from restrictions	2,607,278	(2,607,278)	-	2,650,647	(2,650,647)	-
Total revenues	2,638,331	234,095	2,872,426	2,687,178	(282,094)	2,405,084
Expenses:						
Program services	2,324,837	-	2,324,837	1,975,759	-	1,975,759
Management and general	245,198	-	245,198	343,683	-	343,683
Fundraising	186,516	-	186,516	204,157	-	204,157
Total expenses	2,756,551	-	2,756,551	2,523,599	-	2,523,599
Change in net assets	(118,220)	234,095	115,875	163,579	(282,094)	(118,515)
Net assets – beginning	(704,536)	1,283,205	578,669	(868,115)	1,565,299	697,184
Net assets – ending	\$ <u>(822,756)</u>	<u>1,517,300</u>	694,544	<u>(704,536)</u>	<u>1,283,205</u>	578,669
Net assets – permanently restricted			<u>106,000</u>			<u>106,000</u>
			<u>\$ 800,544</u>			<u>684,669</u>



United Way of Delaware County, Inc.
Statements of Functional Expenses
For the Years Ended June 30, 2010 and 2009

	2010				2009			
	Program Services	Management and General	Fund- Raising	Total	Program Services	Management and General	Fund- Raising	Total
Grants and allocations	\$ 2,239,338	-	-	2,239,338	1,914,472	-	-	1,914,472
Payroll and payroll taxes	35,911	136,799	133,090	305,800	35,860	127,106	113,722	276,688
Office and campaign	2,921	40,894	14,605	58,420	-	68,744	22,915	91,659
Professional fees	24,738	6,188	3,364	34,290	17,195	46,243	24,479	87,917
Office rent	5,250	10,500	5,250	21,000	-	15,188	5,062	20,250
Retirement plan contributions	1,932	7,491	7,132	16,555	2,140	7,120	6,252	15,512
Employee benefits	1,731	6,592	6,413	14,736	2,003	7,102	6,354	15,459
Travel and conference	2,500	6,875	3,125	12,500	4,089	11,239	5,109	20,437
Dues to United Way organizations and other	2,864	5,727	2,864	11,455	-	10,577	3,526	14,103
Depreciation and amortization	2,200	4,398	2,200	8,798	-	7,751	2,584	10,335
Public relations	1,237	4,125	2,887	8,249	-	19,678	6,559	26,237
Telephone	1,678	3,354	1,678	6,710	-	5,718	1,906	7,624
Printing and postage	-	4,111	1,371	5,482	-	11,190	3,730	14,920
Investment fees	-	3,070	-	3,070	-	-	-	-
Loss on disposal of equipment	-	-	-	-	-	150	-	150
Other	<u>2,537</u>	<u>5,074</u>	<u>2,537</u>	<u>10,148</u>	<u>-</u>	<u>5,877</u>	<u>1,959</u>	<u>7,836</u>
	<u>\$ 2,324,837</u>	<u>245,198</u>	<u>186,516</u>	<u>2,756,551</u>	<u>1,975,759</u>	<u>343,683</u>	<u>204,157</u>	<u>2,523,599</u>



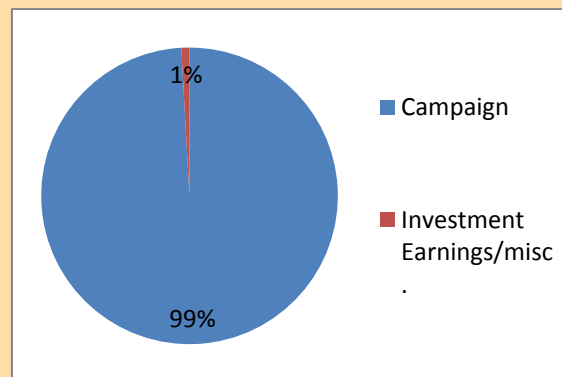
United Way of Delaware County, Inc.
Statements of Cash Flow
For the Years Ended June 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Cash flows from operating activities:		
Change in net assets	\$ 115,875	(118,515)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	8,799	10,335
Loss on disposal of property and equipment	-	150
Net realized (gain) on investments	(438)	-
Net unrealized (gain) on investments	(5,578)	-
(Increase) decrease in pledges and other receivables	(256,973)	241,760
Decrease in prepaid expenses	5,601	6,894
Increase (decrease) accounts payable	27,934	(4,173)
Increase (decrease) in due other counties and non-United Way affiliates	(29,019)	22,673
(Decrease) in accrued expenses	(15,857)	(17,723)
Increase (decrease) in agency allocations	<u>295,197</u>	<u>(511,501)</u>
Net cash provided by (used in) operating activities	145,541	(370,100)
Cash flows from investing activities:		
Purchase of equipment	(10,132)	(11,264)
Net purchase of investments	<u>(762,900)</u>	<u>-</u>
Net cash used in investing activities	<u>(773,032)</u>	<u>(11,264)</u>
Net change in cash and cash equivalents	(627,491)	(381,364)
Cash and cash equivalents – beginning of the year	<u>1,611,687</u>	<u>1,993,051</u>
Cash and cash equivalents – end of the year	<u>\$ 984,196</u>	<u>1,611,687</u>



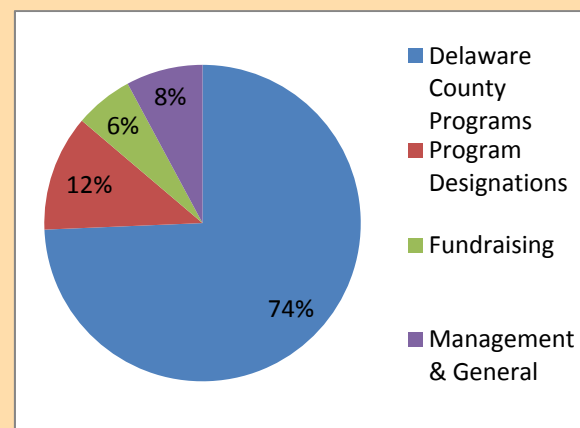
2010 Revenues - *What the Community Gave to United Way*

Campaign	3,475,176
Investment Earnings/misc.	31,053
	<hr/>
	3,506,229



2010 Expenses - *What United Way Gave to the Community*

Delaware County Programs	2,324,837
Program Designations *	370,498
Fundraising	186,516
Management & General	245,198
	<hr/>
	3,127,049



* Program designations = donor designations to agencies outside of Delaware County or not a current partner agency of UWDC



2009 Campaign Results, by Division

Major Firms	\$2,769,430
Small Business	73,331
Government	70,141
Education	55,263
Professional	68,155
Residential	82,851
Out-of-County Designations	91,807
Total	\$3,210,978

3.6% over the 2009 goal



2009 Campaign Cabinet

- Chair:** Mark Bergstedt – Retired, Nationwide Insurance
- Mary Anne Ashworth – Delaware City Schools
- Bob Charleston – AHP, LLC
- Gus Comstock – Delaware County Economic Development Department
- Thomas Hubbell – Grady Memorial Hospital-OhioHealth
- Stephen Martin – Manos, Martin, Pergram & Dietz
- Mel Meyers – Bry-Air, Inc.
- Frank Reinhard – The Delaware County Bank & Trust
- Barb Walters – The Delaware County Bank & Trust

2009 Board of Directors

- Chair:** Steve Garlock – President, Grady Memorial Hospital
- Chair Elect:** David Arango – Vice President of Sales, Nationwide Insurance
- Treasurer:** Ted Kute – Chief Operational Risk Officer, Huntington Bancshares Inc.
- Secretary:** Nancy Bohman – President, Bohman Marketing & Communications
- Past Chair:** Walt Abood – National Account Manager, Verizon Wireless
- Harry Goussetis – President, Worthington Cylinders
- Gary Madich – Managing Director/CIO, JPMorgan Asset Management
- Jay Wolf – Vice President, The Delaware County Bank & Trust
- Kay Adkins – Provost, Columbus State Community College
- Mark Bergstedt – Retired, Nationwide Insurance
- Shirley Cassidy – Director Corporate Human Resources/On-Boarding, Greif Inc.
- Walter Davis – Sheriff, Delaware County
- Rock Jones – President, Ohio Wesleyan University
- Wade Lucas – Superintendent, Olen tangy Local Schools
- Gary Merrill – Publisher, Delaware Gazette
- Ex-Officio:** April Nelson – CIC Chair, Retired Attorney
- Kerri Robe – PAC Chair, Big Brothers Big Sisters

2009 Community Impact Council

- Chair:** April Nelson
- Rebecca Berghauer
- Tom Conrad
- Nancy Duffee
- Betsy Field
- Stacie Hines
- Margo Leinheuser
- Marilyn McClure-Demers
- Joni Paxton
- Marilyn Sesler





Gifts of \$10,000 - \$24,999

William and Shirley Cornely
Steven and Janet Garlock
Michael Gasser
Harry Hallowell
Michael C. Keller
Donald R. and Rebecca L. Kimble, Jr.
Scott M. Kline
James Lyski
Gary and Cathy Martz
Mark and Maria Pizzi
Mark R. Thresher
Carole Watkins
Carly Wiltshire
3 Anonymous Donors

Gifts of \$5,000 - \$9,999

John A. Aman, Jr.
T. Anthony Applegate
David and Denise Arango
Mark W. Beres
Mark and Julie Bergstedt
Shelley Brazeau Temple
William J. Burke
Mark W. Bursinger
Lynda M. Butler
John L. Carter
Robert O. Cline
Alan Demers and Marilyn McClure-Demers
Carol Dove
Franklin Foundation
Peter F. Frenzer
Archie and Bonita Griffin
Eric S. Henderson
David A. Jacoby
Michael P. Leach
Michael A. Lex
Timothy J. and Sue E. Lyons
Susan A. Mayer
Anne M. Nagy
Anne Danza Saxon
Tadd C. and Nancy V. Seitz
Bridgett A. Simmerman
Nicholas G. Stanutz
Jeffrey D. Stein
Elliott C. Wallace
Robert J. Woodward, Jr.

Gifts of \$2,500 - \$4,999

Richard B. Ainsworth
Alpha L. Benson
Mike and Kim Brown
William M. Burtch
Tom and Rhonda Carpenter
Darren Cherry
Todd and Jennifer Christian
Steven P. Clemens
Douglas D. Eland
Joseph P. Frustaglio
E. Marianne Gabel and Donald Lateiner
Vikas Gopal
Jonathan Edward Greenwood
Jose and Melissa Gutierrez
Michael A. Hakimian
Michael S. Hampton
Todd A. Harrop
John Helmsdoerfer
Mark Hente
Mark R. Hiltz
Lisa R. Hughes
Charles A. Jacoby
Marilyn S. Jones
Nancy V. Kelly
Timothy H. Kirtley
Raymond T. Klosz
Ted R. Kute
Thomas M. Laird Jr.
Julie A. Lawson
Robert J. Maloney
Fred N. Manning

Scott Joseph McKim
Jeffrey F. Meredith
Melvyn F. Meyers
Michelle Miller-Knight
Richard Myers
Kevin G. O'Brien
Rex E. Plouck
Tracy J. Plouck
Richard J. Porrello
Teresa J. Potts
David K. Robinson
Marsha Scanlin
David C. Sewalk
Alan and Amy Shore
James and Laura Slagle
Bernadette R. Smith
Galen T. Stover
William and Rebecca Swoager
John M. Thrasher
Joseph J. and Susan C. Trivisonno
Barbara A. Tucker
William Fainter Tucker Jr.
Jane Van Fossen
David A. and Lynn Marie Vasquez
Andrew Walker
Barbara S. Walters
Sandra K. Wetzel
Russell C. Whistler, Jr.
Mark A. White
Larry Williams
Gordon G. Withrow
David and Colrain Zuppo





Gifts of \$1,000 - \$2,499

William L. and Claire Adams
 William A. Allen
 Denise Alvis
 Daniel W. Amodeo
 Troy Anderson
 Kenneth B. Andre, III
 Philip K. Arlinghaus
 Eugene and Billie Arnold
 Carolyn J. Ashmore
 Mary Anne Ashworth and Bill Miller
 David A. Bano
 James Mark Barnett
 William A. Bateson
 Joshua T.A. Beale
 William Patrick Begg
 Carl Behn
 Brian Bell
 James Michael Benson
 Jeff and Barbara Benton
 Joe Bevan
 Francis W. Bibens
 Bruce E. Binnig
 Rodney G. Bland
 Nancy L. Bohman
 Hubert M. Bolte, Jr.
 Anne M. Bosworth
 William and Elizabeth Bowen
 John and Sandra Brenner
 Paula A. Brose
 Marica Kay Buell
 Christopher and Paula Burger

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 Layne Burns
 Jacob Cannon
 C. Alan Carter
 Natalie Cenci
 Brett Challacombe
 Amy G. Chang
 Kenneth Cherry
 Kathy M. Clevenger
 Christopher William Clothier
 John Condron
 Sherwood E. Cook
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 William D. Cox
 Jeanetta Darno
 Sheriff Walter L. Davis III
 Daniel S. Dinan
 Larry H. Donaldson
 Bob Dota
 Carol Lynn Drake
 Michael J. Duffy
 Sandra Lynn Duncan Stahl
 Robert E. Eddy
 Connie Eiker
 Derrick Elkins
 Kurt Michael Ely
 Michael Dean Endsley
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 Kenneth J. Enscoe
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 Rod and Pamela Erickson

Marla J. Evans
 William J. Evans
 Brandon and Jessica Feller
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 David J. Folkwein
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 Colleen Garland
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 Robert S Gellenbeck
 Lori Dance Govekar
 Roger W. Green
 Zaneta Gruevski
 Thomas M. Gruz

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 Elliott A. Hannum
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 Rob Harris
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 Kenneth Heintz
 Kathleen A. Heinz
 Stephanie Lee Henderson
 Tim Hensler
 Barbara A. Hickcox
 Theodore James Hill
 Jean Hinte Suh
 Gerald P. Hogan
 Doreen W. Hohl
 Bob and Mary Holm
 Robert U. Horrocks
 John Householder

Maria S. Howard
 Thomas and Patricia Hubbell
 Donald S. and Joyce C. Huml
 Gary R. Hunt
 David F. Jones
 Rock and Melissa Jones
 James and Kathy Kappenhagen
 Terrence Michael Kenney
 Lisa M. Kirk
 Benjamin P. Kissell
 John G. Knapke
 Starr L. Korner-Duvall
 Thomas Kornett
 Debra L. Krall
 Terry and Sandy Kramer
 Robert G. Kriner
 Terry L. Kuney
 Erik P. Langhans
 Jan and Nancy Larson
 Nancy S. Lasher
 James M. Lawrence
 Scott J. Leithauser
 Bradley Hiatt Lemons
 Cynthia L. Leopold
 Kenneth Levering
 Dr. David K. Lewis II
 Antonio V. Libertini
 James R. Lockhart
 Susan J. Logan
 Amy E. Lovett-Racke
 Bruce A. Luecke





Gifts of \$1,000 - \$2,499

(continued)

Stephen A. Lutz
 Dr. Mandic and Dr. Nowac
 Brian L. Mannion
 Georgia A. Manos
 Stacy D. Manton
 Richard and Cathy Marasco
 Lee A. March
 Augustin and Laurie Martinez III
 Christine G. Mayne
 Charles McCarthy
 Beth McConahay
 Yvonne R McCullough
 Himabindu Menta
 Venkateswara Menta
 Mr. Merola
 Mark G. Metcalf
 Jennifer P. Mongold
 William Richard Mordecai
 Guy Mower
 Kelly Elizabeth Mullenix
 Kendall H. Murakami
 Katherine T. Murphy
 Donald L. Muschlitz
 Douglas L. Nagel
 Edwin S. Nail
 Guy and Christy Naples
 Michael S. Newell
 Brian Newton
 Frank Daniel Nobile, Jr.
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 Debra Strohmaier
 Theresa Sullivan
 Karl and Ingrid Svendsen
 Arlene Swanson

Glen and Carol Ann Vanderbilt
 Grant and Suzanne Wagner
 John M. and Joyce F. Wallace
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 Michael Scott Wolfe
 Carla L. Wood
 Robert A. Wren
 Gary L. Young
 Ralph and Nancy Young
 Rockie Young
 Craig and Amy Zanetos
 Tobianna H. Zappe
 Sandra K. Zimmerman
 8 Anonymous Donors



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